

We aren't ADP, Insperity, TriNet, Paychex, etc....

WE ARE A PEO BROKER

We say this to make it clear that we aren't the PEOs, and we aren't employees of them.

What is a PEO broker and why doesn't your company use us?

Don't get fired. CALL US!



Gina Jehn
Prevalent

SAVED \$200,000

"I was frustrated by going directly to the PEOs. I then found this website--they carefully listened to my company's needs, and selected a PEO that saved us more than \$200,000 in medical renewals. They're simply a great group to work with."



Adam Berkson
President TSD Global

SAVED \$120,000

"It was amazing actually. I shopped direct for PEOs. I got quotes. Then we found SBE479. They saved us almost \$120,000 in administrative fees and medical coverage with the same companies we got quotes from."



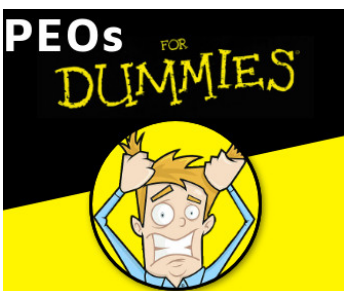
Laura Aphonso
Lightpath Technologies

SAVED ON MEDICAL

"We had a PEO. SBE479 got us significantly lower admin rates, medical premiums, a better service model and better software. They made the process of comparing alternative PEOs easy. We totally recommend them. Even if you think you know everything about PEOs."

**ONE OF THE MOST IMPORTANT THINGS
WE DO IS MAKE SURE YOU DON'T
PICK THE WRONG PEO!**

And just because they advertise
doesn't mean they will not end up
getting you fired. **Seriously.**



We wrote the
book on PEOs!

OH, AND WE DO **ALL THE THINGS** WE HAVE LISTED BELOW TOO.

1. We get better rates than you going directly to each PEO directly.
2. We know the hidden truths and secrets about each PEO, - the real truths that the direct PEO sales reps won't tell you
3. We save you a amazing amount of time – this process is incredibly time consuming and frustrating,
4. Some of the things we help you save money on – admin fees, medical premiums, WC premiums and set up fees.
5. We make sure you don't get fired because you selected the wrong PEO - this is serious stuff!
6. We know the technology and processes and the real service model of each PEO.
7. We know the service and renewal issues, which means we know all of the hidden problems that direct reps don't tell you – because they only get paid if you buy the PEO they work for.
8. All the direct reps care about is landing you as a customer with that PEO. We care about finding the best options for you and have no allegiance to any PEO.

WE WILL GET YOU



**THE RIGHT DEMO PEOPLE
THE RIGHT SERVICE PEOPLE
THE RIGHT IMPLEMENTATION PEOPLE**

OH, AND WE DO **ALL THE THINGS** WE HAVE LISTED BELOW TOO.

9. We know the modules inside and out, so we can tell you who's actually user-friendly in real life and not just when they're trying to sign you via a demo.

10. We don't charge a fee, but we do get paid by the PEOs on the backend. Your costs (including our fees) are much less than the overpriced, marked up rates that you will get from the PEOs directly. Their direct sales-forces are very expensive and need to be built into rates. We can get have volume discounts that we pass on to you.

11. After we get involved you will still have direct access to the PEOs but through working with **THEPEOPEOPLE.com** BUT we will get you:

- the right demo people,
- the right service people,
- the right implementation people,

Because we know who's good and who's bad at each PEO - and believe me you only want the good ones.

**NO MATTER WHAT ANY PEO
SALES-PERSON SAYS,**



REMEMBER THAT THERE IS A SIMPLE REASON WHY YOU WILL
ALWAYS GET BETTER RATES WITH US VERSUS GOING
TO THE PEOS DIRECTLY.

Don't talk to the PEOs directly, because once you get trapped in their retail pricing lead system may be already too late. No matter what any PEO sales-person says, remember that there is a simple reason why you will always get better rates with us versus going to the PEOs directly.

IT'S SIMPLE - WHILE WE BUY AT WHOLESALE, GETTING YOU LOWER RATES AND THE MOST MODULES THROWN IN THAT YOU CAN, THEY CAN STICK YOU WITH THE RETAIL PRICES FOR AS LONG AS YOU ARE WITH THEM ON THIS LARGE LINE ITEM.



Although you may have an RFP, what is really behind the answers they check off? The truth is they'll all check off that they do everything, but what is more important is how do they do it.



**DO YOURSELF A FAVOR AND TALK TO
THE PEOPLE WHO HAVE BEEN DOING
IT RIGHT FOR DECADES.**

Thank you for reading this, and I hope you
can take 10 minutes of your time to discuss
how we can save you a lot of time and
money in the future!

THANKS

Eric Raymond CEO
THE PEOPEOPLE.COM
(888)8 **THEPEO**

[Click to set a time to talk](#)